FORM D



UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM D

NOTICE OF SALE OF SECURITIES PURSUANT TO REGULATION D. SECTION 4(6), AND/OR UNIFORM LIMITED OFFERING EXEMPTION

OMB Approval						
OMB Number:	3235-0076					
Expires: May 31, 200						
Estimated average burden hours per response	1					

Serial
Serial
VED

Name of Offering (check if this is an amendment and	name has changed, and	indicate change.) L	Inits of Senior Subordi	nated Series B N	otes of	
Protocol Services, Inc., shares of Series Z Redeemable Preferred Stock of Protocol Communications, Inc. and warrants for the purchase of						
Common Stock; shares of Series D Convertible Prefe	rred Stock of Protocol	Communications	Inc.			
Filing Under (Check box(es) that apply): ☐ Rule 504	☐ Rule 505	□ Rule 506	☐ Section 4(6)	☐ ULOE		
				æ.		
Type of Filing: ☐ New Filing: ☐ Amendment						
	A. BASIC IDENTIF	ICATION DAT	Α		<u></u>	
1. Enter the information requested about the issuer				AS DEDUNED	Con Contraction	
Name of Issuer (check if this is an amendment a	and name has changed, a	ind indicate change	.)		W.	
PROTOCOL COMMUNICATIONS, INC.				,		
PROTOCOL SERVICES, INC., a wholly-owned sub	sidiary of Protocol Co	nmunications, Inc		ATTENDED TO THE REAL PROPERTY OF THE PERTY O	167 <u>// /</u>	
Address of Executive Offices (Number and Street, City,	State, Zip Code)		Telephone Number	Telephone Number (Including Area Code)		
222 ROSEWOOD DRIVE, DANVERS, MA 01923			(978) 762-7700	(978) 762-7700		
Address of Principal Business Operations (Number and	Street, City, State, Zip C	Code)	Telephone Number	Telephone Number (Including Area Code)		
(if different from Executive Offices)					/ 	
Brief Description of Business					PROCESSE	
Fulfillment and ecommerce business						
Type of Business Organization					_ AUG 2 7 2002	
☐ corporation	limited partnership, alr	eady formed	other (please	specify)) A00 s	
business trust	limited partnership, to	be formed			THOMSON	
		Month .	<u>Year</u>		AUG 2 7 2002 THOMSON Estima FINANCIAL	
Actual or Estimated Date of Incorporation or Organization	on:	0 5	$9 \mid 8 \mid $	tual 🔲	Estimated	
Jurisdiction of Incorporation or Organization: (Enter two-letter U.S. Postal Service abbreviation for State;						
CN	I for Canada; FN for oth	er foreign jurisdicti	ion)			
CENERAL INSTRUCTIONS						

Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6)

When To File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that

Where To File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

ATTENTION

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure To file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

A. BASIC IDENTIFICATION DATA 2. Enter the information requested for the following: Each promoter of the issuer, if the issuer has been organized within the past five years; Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and Each general and managing partner of partnership issuers ☐ Beneficial Owner ☐ Executive Officer □ Director Check Box(es) that Apply: ☐ Promoter General and/or Managing Partner Full Name (Last name first, if individual) Eastham, Dennis Business or Residence Address (Number and Street, City, State, Zip Code) 222 Rosewood Drive, Danvers, MA 01923 ☐ Promoter Check Box(es) that Apply: Beneficial Owner Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Temple, T. Jeffrey Business or Residence Address (Number and Street, City, State, Zip Code) 222 Rosewood Drive, Danvers, MA 01923 Director Check Box(es) that Apply: □ Promoter ☐ Beneficial Owner ☐ General and/or Managing Partner Full Name (Last name first, if individual) Zonies, Deborah Business or Residence Address (Number and Street, City, State, Zip Code) 222 Rosewood Drive, Danvers, MA 01923 ☐ Executive Officer Check Box(es) that Apply: □ Promoter Beneficial Owner □ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Stein, Avy Business or Residence Address (Number and Street, City, State, Zip Code) Willis Stein & Partners, One North Wacker Drive, Suite 4800, Chicago, IL 60606 Check Box(es) that Apply: ☐ Beneficial Owner ☐ Executive Officer Director ☐ General and/or Managing Partner □ Promoter Full Name (Last name first, if individual) Froetscher, Robert C. Business or Residence Address (Number and Street, City, State, Zip Code) Willis Stein & Partners, One North Wacker Drive, Suite 4800, Chicago, IL 60606 □ Director Check Box(es) that Apply: ☐ Promoter ☐ Beneficial Owner ☐ Executive Officer ☐ General and/or Managing Partner Full Name (Last name first, if individual) Goodwin, J. Barton Business or Residence Address (Number and Street, City, State, Zip Code) BCI Partners, Glenpointe Centre West, Teaneck, NJ 07666 Check Box(es) that Apply: □ Promoter ☐ Beneficial Owner ☐ Executive Officer □ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Wilde, Peter O., Jr. Business or Residence Address (Number and Street, City, State, Zip Code)

(Use blank sheet, or copy and use additional copies of this sheet, as necessary)

BCI Partners, Glenpointe Centre West, Teaneck, NJ 07666

A. BASIC IDENTIFICATION DATA						
 2. Enter the information requested for the following: Each promoter of the issuer, if the issuer has been organized within the past five years; Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer; Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and Each general and managing partner of partnership issuers 						
Check Box(es) that Apply: \square Promoter \boxtimes Beneficial Owner \square Executive Officer \square Director \square General and/or Managing Partner						
Full Name (Last name first, if individual) Willis, John R.						
Business or Residence Address (Number and Street, City, State, Zip Code) Willis Stein & Partners, One North Wacker Drive, Suite 4800, Chicago, IL 60606						
Check Box(es) that Apply:						
Full Name (Last name first, if individual) Blumenthal, Daniel H.						
Business or Residence Address (Number and Street, City, State, Zip Code)						
Willis Stein & Partners, One North Wacker Drive, Suite 4800, Chicago, IL 60606						
Check Box(es) that Apply:						
Full Name (Last name first, if individual) Gill, Daniel M.						
Business or Residence Address (Number and Street, City, State, Zip Code) Willis Stein & Partners, One North Wacker Drive, Suite 4800, Chicago, IL 60606						
Check Box(es) that Apply:						
Full Name (Last name first, if individual) Willis Stein & Partners Management II, L.L.C.						
Business or Residence Address (Number and Street, City, State, Zip Code) Willis Stein & Partners II, L.P., One North Wacker Drive, Suite 4800, Chicago, IL 60606						
Check Box(es) that Apply: \square Promoter \boxtimes Beneficial Owner \square Executive Officer \square Director \square General and/or Managing Partner						
Full Name (Last name first, if individual) Willis Stein & Partners Management II, L.P.						
Business or Residence Address (Number and Street, City, State, Zip Code) Willis Stein & Partners II, L.P., One North Wacker Drive, Suite 4800, Chicago, IL 60606						
Check Box(es) that Apply: \square Promoter \boxtimes Beneficial Owner \square Executive Officer \square Director \square General and/or Managing Partner						
Full Name (Last name first, if individual) Willis Stein & Partners III, L.P.						
Business or Residence Address (Number and Street, City, State, Zip Code)						
Willis Stein & Partners, One North Wacker Drive, Suite 4800, Chicago, IL 60606						
Check Box(es) that Apply:						

(Use blank sheet, or copy and use additional copies of this sheet, as necessary)

Full Name (Last name first, if individual)

Business or Residence Address (Number and Street, City, State, Zip Code)

BCI Partners, Glenpointe Centre West, Teaneck, NJ 07666

Remey, Donald P.

A. BASIC IDENTIFICATION DATA						
 2. Enter the information requested for the following: Each promoter of the issuer, if the issuer has been organized within the past five years; Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer; Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and Each general and managing partner of partnership issuers 						
Check Box(es) that Apply:						
Full Name (Last name first, if individual) Goodrich, Hoyt J.						
Business or Residence Address (Number and Street, City, State, Zip Code)						
BCI Partners, Glenpointe Centre West, Teaneck, NJ 07666						
Check Box(es) that Apply:						
Full Name (Last name first, if individual) Horton, Theodore J., Jr.						
Business or Residence Address (Number and Street, City, State, Zip Code)						
BCI Partners, Glenpointe Centre West, Teaneck, NJ 07666						
Check Box(es) that Apply: ☐ Promoter ☐ Beneficial Owner ☐ Executive Officer ☐ Director ☐ General and/or Managing Partner						
Full Name (Last name first, if individual)						
Eley, Stephen J.						
Business or Residence Address (Number and Street, City, State, Zip Code) BCI Partners, Glenpointe Centre West, Teaneck, NJ 07666						
Check Box(es) that Apply:						
Full Name (Last name first, if individual)						
Hastings, Mark E.						
Business or Residence Address (Number and Street, City, State, Zip Code)						
BCI Partners, Glenpointe Centre West, Teaneck, NJ 07666						
Check Box(es) that Apply: ☐ Promoter ☐ Beneficial Owner ☐ Executive Officer ☐ Director ☐ General and/or Managing Partner						
Full Name (Last name first, if individual)						
Cusick, Thomas J., III						
Business or Residence Address (Number and Street, City, State, Zip Code)						
BCI Partners, Glenpointe Centre West, Teaneck, NJ 07666						
Check Box(es) that Apply: ☐ Promoter ☐ Beneficial Owner ☐ Executive Officer ☐ Director ☐ General and/or Managing Partner						
Full Name (Last name first, if individual)						
BCI Growth V, L.P.						
Business or Residence Address (Number and Street, City, State, Zip Code)						
BCI Partners, Glenpointe Centre West, Teaneck, NJ 07666						
Check Box(es) that Apply: ☐ Promoter ☐ Beneficial Owner ☐ Executive Officer ☐ Director ☐ General and/or Managing Partner						
Full Name (Last name first, if individual)						
Conrads, Robert J.						
Business or Residence Address (Number and Street, City, State, Zip Code)						
38 Meadow Wood Drive, Greenwich, CT 06830						
(Use blank sheet, or copy and use additional copies of this sheet, as necessary)						

A. BASIC IDENTIFICATION DATA								
 2. Enter the information requested for the following: Each promoter of the issuer, if the issuer has been organized within the past five years; Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer; Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and Each general and managing partner of partnership issuers 								
Check Box(es) that Apply: ☐ Promoter ☐ Beneficial Owner ☐ Executive Officer ☐ Director ☐ General and/or Managing Partner								
Full Name (Last name first, if individual) Willis Stein & Partners II, L.P.								
Business or Residence Address (Number and Street, City, State, Zip Code)								
Willis Stein & Partners, One North Wacker Drive, Suite 4800, Chicago, IL 60606								
Check Box(es) that Apply: ☐ Promoter ☐ Beneficial Owner ☐ Executive Officer ☐ Director ☐ General and/or Managing Partner								
Full Name (Last name first, if individual)								
Willis Stein & Partners Management III, L.P.								
Business or Residence Address (Number and Street, City, State, Zip Code)								
Willis Stein & Partners III, L.P., One North Wacker Drive, Suite 4800, Chicago, IL 60606								
Check Box(es) that Apply: ☐ Promoter ☐ Beneficial Owner ☐ Executive Officer ☐ Director ☐ General and/or Managing Partner								
Full Name (Last name first, if individual)								
Willis Stein & Partners Management III, L.L.C.								
Business or Residence Address (Number and Street, City, State, Zip Code)								
Willis Stein & Partners III, L.P., One North Wacker Drive, Suite 4800, Chicago, IL 60606								
Check Box(es) that Apply: ☐ Promoter ☐ Beneficial Owner ☐ Executive Officer ☐ Director ☐ General and/or Managing Partner								
Full Name (Last name first, if individual)								
Glenpointe Associates V, LLC								
Business or Residence Address (Number and Street, City, State, Zip Code)								
BCI Partners, Glenpointe Centre West, Teaneck, NJ 07666								
Check Box(es) that Apply:								
Full Name (Last name first, if individual)								
Business or Residence Address (Number and Street, City, State, Zip Code)								
Check Box(es) that Apply:								
Full Name (Last name first, if individual)								
Business or Residence Address (Number and Street, City, State, Zip Code)								
Check Box(es) that Apply:								
Full Name (Last name first, if individual)								
Business or Residence Address (Number and Street, City, State, Zip Code) (Use blank sheet, or conv and use additional conies of this sheet, as necessary)								

						B. IN	FORMA	TION AI	BOUT O	FFERING	}		-	
1.	1. Has the issuer sold or does the issuer intend to sell, to non-accredited investors in this offering?							Yes □	No ⊠					
	Answer also in Appendix, Column 2, if filing under ULOE													
2.	2. What is the minimum investment that will be accepted from any individual?									\$ N/A				
3.	3. Does the offering permit joint ownership of a single unit?									Yes ⊠	No			
4.	4. Enter the information requested for each person who has been or will be paid or given, directly or indirectly, any commission or similar remuneration for solicitation of purchasers in connection with sales of securities in the offering. If a person to be listed is an associated person or agent of a broker or dealer registered with the SEC and/or with a state or states, list the name of the broker or dealer. If more than five (5) persons to be listed are associated persons of such a broker or dealer, you may set forth the information for that broker or dealer only.													
Full N/A		ast nar	ne first, i	f individua	l)				-					
Bus	iness or R	esiden	ice Addre	ss (Numbe	er and Stree	et, City, St	ate, Zip Co	ode)				<u> </u>		
Nan	ne of Asso	ciated	Broker o	or Dealer				<u></u>						
-				d Has Solid		ends to So	licit Purch	asers						☐ All States
[AL [IL] [M] [RI]	[IN] [NI] E]	[AZ] [IA] [NV] [SD]	[AR] [KS] [NH] [TN]	[CA] [KY] [NJ] [TX]	[CO] [LA] [NM] [UT]	[CT] [ME] [NY] [VT]	[DE] [MD] [NC] [VA]	[DC] [MA] [ND] [WA]	[FL] [MI] [OH] [WV]	[GA] [MN] [OK] [WI]	[HI] [MS] [OR] [WY]	[ID] [MO] [PA] [PR]	
Full	Name (La	ast nar	ne first, i	f individua	l)				,					
Bus	iness or R	esiden	ce Addre	ss (Numbe	r and Stree	et, City, St	ate, Zip Co	ode)		<u> </u>				
Nan	ne of Asso	ciated	Broker o	or Dealer									<u>.</u>	
				d Has Solid		ends to So	licit Purch	asers						.□ All States
[AL [IL] [M]] [IN [N] [N]] []	[AZ] [IA] [NV]	[AR] [KS] [NH]	[CA] [KY] [NJ]	[CO] [LA] [NM]	[CT] [ME] [NY]	[DE] [MD] [NC]	[DC] [MA] [ND]	[FL] [MI] [OH]	[GA] [MN] [OK]	[HI] [MS] [OR]	[ID] [MO] [PA]	
[RI] [SC] [SD] [TN] [TX] [UT] [VT] [VA] [WA] [WV] [WI] [WY] [PR] Full Name (Last name first, if individual)														
Business or Residence Address (Number and Street, City, State, Zip Code)														
Name of Associated Broker or Dealer														
	States in Which Person Listed Has Solicited or Intends to Solicit Purchasers (Check "All States" or check individual States)								.□ All States					
[AL [IL] [MT	[IN] [NI] :]	[AZ] [IA] [NV] [SD]	[AR] [KS] [NH]	[CA] [KY] [NJ] [TX]	[CO] [LA] [NM]	[CT] [ME] [NY] [VT]	[DE] [MD] [NC] [VA]	[DC] [MA] [ND] [WA]	[FL] [MI] [OH] [WV]	[GA] [MN] [OK] [WI]	[HI] [MS] [OR] [WY]	[ID] [MO] [PA] [PR]	

(Use blank sheet, or copy and use additional copies of this sheet, as necessary)

	C. OFFERING PRICE, NO. OF INVESTORS, EXPENSES AND US	E OF PROCEEDS	
1.	Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter "0" if answer is "none" or "zero." If the transaction is an exchange offering, check this box \square and indicate in the column below the amounts of the securities offered for exchange and already exchanged.		
	Type of Security	Aggregate Offering Price	Amount Already Sold
	Debt	\$11,668,869.86*	\$11,668,869.86*
	Equity	\$	\$
	☐ Common ☑ Preferred	\$11,668,871.00*	\$11,668,871.00*
	Convertible Securities (including warrants)	\$0*	\$0*
	Partnership Interests	\$	\$
	Other (Specify)	\$	\$
	Total	\$23,337,740.86*	\$23,337,740.86*
inte Pro Z P Pro sucl	rchasers purchased units in exchange for cancellation of existing notes (principal plus accrued rest) and cash for units consisting of 30% Series B Senior Secured Subordinated Notes due 2008 of tocol Services, Inc., a wholly-owned subsidiary of Protocol Communications, Inc., shares of Series referred Stock of Protocol Communications, Inc., and warrants to purchase Common Stock of tocol Communications, Inc. In addition, shares of Series B and Series C Preferred Stock held by h purchasers were converted into shares of Series D Convertible Preferred Stock of Protocol mmunications, Inc. Answer also in Appendix, Column 3, if filing under ULOE		
2.	Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero."		
		Number Investors	Aggregate Dollar Amount of Purchases
	Accredited Investors	7	\$23,337,740.86
	Non-accredited Investors	N/A	N/A
	Total (for filing under Rule 504 only)	N/A	N/A
	Answer also in Appendix, Column 4, if filing under ULOE		
3.	If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C-Question 1.		
	Type of offering	Type of Security	Dollar Amount Sold
	Rule 505	N/A	N/A
	Regulation A	N/A	N/A
	Rule 504	N/A	N/A
	Total	N/A	N/A
4.a.	Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.		
	Transfer Agent's Fees		\$
	Printing and Engraving Costs		\$
	Legal Fees	\boxtimes	\$2,022,950
	Accounting Fees		\$
	Engineering Fees		\$
	Sales Commissions (Specify finder's fees separately)		\$
	Other Expenses (identify) (Fairness opinion, consulting fees)	\boxtimes	\$656,350
	Total	\boxtimes	\$2,679,300

	4 F. W. W.				
b.	Enter the difference between the aggregate offering price g and total expenses furnished in response to Part C-Question gross proceeds to the issuer."	4.a. This difference is the "adjusted	€	\$ 20,658,440.86	
5.	Indicate below the amount of the adjusted gross proceeds to for each of the purposes shown. If the amount for any purpand check the box to the left of the estimate. The total cadjusted gross proceeds to the issuer set forth in response to	pose is not known, furnish an estimate of the payments listed must equal the			
			Payments to		
			Officers, Directors, &		
			Affiliates	Payments To Others	
	Salaries and Fees		□\$	S	
	Purchase of real estate		□\$	□ · \$	
	Purchase, rental or leasing and installation of machinery		□\$	S	
	Construction or leasing of plant buildings and facilities.		□\$	S	
	Acquisition of other businesses (including the value of s may be used in exchange for the assets or securities of a	securities involved in this offering that	□ 1¢	П с	
	Repayment of indebtedness	-	□\$	\$ 5 ,080,422.50	
	Working Capital		□\$ □\$	\$13,104,803.86	
	Other (specify) Sales and Marketing			□ \$	
	Legal fees, consulting fees and amendmen				
	Research and Development		□\$	\$ 1,473,214.50	
	Column Totals		<u></u>	\$20,658,440.86	
,	D. FEDERA	L SIGNATURE			
the	issuer has duly caused this notice to be signed by the unders following signature constitutes an undertaking by the issuer ten request of its staff, the information furnished by the issue	to furnish to the U.S. Securities and I	Exchange Commission,	upon	
PR	er (Print or Type) DTOCOL COMMUNICATIONS, INC. FOCOL SERVICES, INC.	Signature	Date	20/02	
	ne of Signer (Print or Type) effrey Temple	Title of Signer (Print or Type) Vice President		,	
	ATTE	ENTION			
	Intentional misstatements or omissions of fact cons	titute federal criminal violations.	(See 18 U.S.C. 1001.)		